

Book Review: The Genius of Opposites

For many years I've been advocating for a balance between extroverted and introverted leaders, yang and yin. I've been pointing to the synergy that results from these key partnerships where each deeply values the other. Therefore, I was so excited to see Jennifer Kahnweiler's latest book not only advocating the same thing, but giving practical and helpful advice to both sides of the equation. Her book is a much needed reminder that the best results often arise from a partnership of opposites. She does a great job showing this reality with historical and contemporary examples. She also provides us with a five component model of valuing the other and together producing superior results to those we could have achieved on our own. It's as easy and memorable as ABCDE:

- Accept the Alien
- Bring on the Battles
- Cast the Character
- Destroy the Dislike
- Each Can't Offer Everything

She also gives practical advice on how to cultivate each component and work around common challenges at each level of our synergistic relationships. Highly recommend this book to introverts, extroverts and the ambiverts in between. This is a much needed tool for teams that want the best results and superior performance.

Jennifer is an extrovert and writes in a way that the extroverts around you will appreciate. She keeps it simple and gets quickly to the point. This would be a great book to give to your extroverted boss or peers or to use as a book study for a group in your office.

I highly recommend this book as well as the two others Jennifer released in 2013, *The Introverted Leader: Building on Your Quiet Strength* and *Quiet Influence: The Introvert's Guide to Making a Difference*. To purchase *The Genius of Opposites* at Amazon, [click here](#).